



Sue White

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Sheffield Teaching Hospitals NHS Foundation Trust

Sheffield Teaching Hospitals – credentials

Sheffield Teaching Hospitals is the largest NHS *Foundation Trust* in the country. *Foundation Trusts* are a new breed of public funded hospital, but with earned autonomy – that is, freedom from central government control. They operate as autonomous entities, accountable to the local population via a membership system. They have freedom to develop new business ventures, and to retain operating surpluses for reinvestment in improving patient care. We successfully blend a public service ethos with an entrepreneurial spirit.

In an independent accreditation we have been awarded “double excellent” for the last 2 years for both clinical outcomes and financial strength.

We have also been recognised as UK hospital trust of the year and also UK teaching hospital of the year. A link to our annual report is as follows:

<http://www.sth.nhs.uk/about/resources/sthannualreport0809.pdf>

Metrics

We treat over 2 million patients per year. We provide a full range of secondary healthcare to 500,000 people in Sheffield, tertiary care to 1.2 million people in Yorkshire and the Humber, and we also provide some national services including, for example, spinal injury services. We have particular national and international expertise in research, teaching and clinical services for metabolic bone disease, cardiovascular disease, neurosciences, and cancer. We are a major teaching and research centre with links to 2 major Universities in Sheffield. There is a large, stable population with high preponderance of major diseases and conditions – the ideal base for large scale research.

We have 14,500 staff and an annual turnover of £800 million. We buy about £200 million worth of goods and services each year.

Innovation

We have a very robust innovation pipeline with considerable expertise in medical technology. We work with industry partners, NHS clinicians and patients to “co-produce” technologies which are truly fit for purpose and ready for market. We can try and test, accredit and CE mark new products – they are fit for purpose and market-ready. Medipex provides commercialisation support for our innovation pipeline – IP, licensing deals, JVs, and where appropriate – spin-out companies (see Dick Clark’s paper). We have 2 spin-out companies at the moment and we are working on proposals for two more. We have invested in the first two spin-outs – to give them the infrastructure and financial backing they need to maximise the potential of the innovation, and to help lever in other sources of finance.

So why are we here?

Three reasons:

1. We want to maintain and enhance our profile as centre of excellence by developing partnerships and collaborations with international health institutions. The benefits for us will be benchmarking our outcomes and processes to drive up quality of care, and developing research and innovation collaborations which will be mutually beneficial. We want to learn from and with other international centres of healthcare excellence. We hope that AMAA might be able to help provide links to such centres on our behalf.
2. We want to use international partnerships to develop research, development and commercialisation collaborations, drawing on joint expertise, potential, and knowledge of markets.
3. We want to raise our profile – and improve the level of knowledge about our credentials and track record of innovation. In particular we want to highlight investment opportunities in our leading edge innovations – for example those being taken forward via our 2 spin-out companies. Both have enormous potential to improve clinical outcomes and most importantly, to improve productivity and efficiency in the delivery of healthcare – something which is a priority globally.

Please visit Sheffield

We would like to extend an invitation to AMAA members and any healthcare partners they might identify to visit Sheffield Teaching Hospitals to see our work at first hand and to discuss how best we might maximise partnership and investment opportunities.

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